

Technical Sales Rep- Southeast PA Fruit and Veg Industry

At Timac Agro USA, we believe in providing innovative and reliable solutions to meet global food challenges. Through rigorous lab tested and field proven technologies, our experienced sales representatives use Timac Agro USA products to create customized crop plans to meet the unique needs of our customers. Timac Agro USA provides sustainable specialty fertilizer, plant nutrient solutions and animal nutrient and welfare solutions to farmers across the nation.

Established in Reading, Pennsylvania, Timac Agro USA has been helping America's farmers and ranchers for nearly 15 years. But our expertise goes beyond our start in the United States. As a Roullier Group subsidiary, Timac Agro USA benefits from a 50-year commitment to agriculture, and the expertise of 400 researchers and engineers to think globally and act locally.

Timac Agro USA encourages our customers to Think Different...Farm Better. It's a motto we believe in and a standard we help farmers and producers achieve, every day.

RESPONSIBILITIES:

Reporting directly to the Regional Manager, you will promote the full range of our products (Biostimulants, Specialty Fertilizers, etc.) to clients (farmers, growers, end-users) in close liaison with our local distributors. Your mission will be to prospect and drive long-term relationships with the farmers and distributors in your assigned territory and implement sales operations as directed by the Regional Manager. **THIS IS AN ESTABLISHED TERRITORY**

REQUIREMENTS:

B.S in Agronomy or soil science preferred, minimum of 2-3 years in the orchard & vegetable industry, and minimum of 2 years sales experience