

1. BY-LAWS OF THE PENNAG INDUSTRIES ASSOCIATION

ARTICLE II - Membership

Section 2. Eligibility - (a) Active Members shall be divided into five classes as hereinafter defined and such other classes as may be from time to time provided in these Bylaws. An Active Member may be a proprietorship, partnership, firm, association, cooperative corporation or other business entity meeting the specifications of one of the classes listed below. All applicants for membership are eligible under one of these membership class descriptions, subsequent to payment of dues and approval of the Board of Directors.

(a) Description of Membership Classes.

- (1) Manufacturer- one whose primary function is the manufacturing or processing of feed, seeds, grain, fertilizer, chemicals, equipment or related agribusiness items.
 - (2) Wholesaler- one who is engaged in the sale of agricultural related products to dealers or other wholesalers for resale and who derived more than fifty percent of its gross receipts during any consecutive twelve month period from such sales.
 - (3) Retailer- one who is engaged in the sale of agriculturally related products to users or consumers at the production level of agriculture, deriving more than fifty percent of its gross receipts during any consecutive twelve month period from such sales.
 - (4) Branch- a division, agency, outlet, office or other subdivision of a parent company which qualifies for membership in any other class, and which is physically separated from the parent company in its agriculturally related business activity.
 - (5) Allied- any person, proprietorship, partnership, firm, association, corporation or other business entity whose business is such that it has a mutual interest with, but is not actually engaged in, the manufacturing, processing or marketing of grain, feed, fertilizer, chemicals, equipment or other agriculturally related business.
- (b) Affiliate Members- Any employee of a proprietorship, partnership, corporation or association eligible for Active Membership may become an Affiliate Member by agreeing to comply with the provisions of these Bylaws and paying the annual dues required.
- (c) Honorary Members- Any person may, because of distinguished service to this corporation or to the industry it represents, be elected an Honorary Member by a three-fourths vote of the Board of Directors.
- (d) Friends of the Industry- Any person interested in the goals of the association may become a Friend of the Industry by paying the minimum dues in effect for Active Membership. Friends of the Industry shall receive all association mailings and are eligible to participate in association educational programs at the rate determined for members, but may not vote, hold office or participate in group insurance programs which may be offered by the association.

2. ADDITIONAL MAILINGS ARE AVAILABLE FOR **EACH \$200 OF DUES PAID**. PLEASE LIST ADDITIONAL NAMES AND ADDRESSES BELOW (OR USE SEPARATE PIECE OF PAPER IF NECESSARY).

FIRM NAME _____
ADDRESS _____ TOWNSHIP _____
CITY _____ COUNTY _____ STATE _____ ZIP CODE _____
PHONE _____ FAX _____
EMAIL _____ WEB ADDRESS _____

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ADDRESS _____ TOWNSHIP _____
CITY _____ COUNTY _____ STATE _____ ZIP CODE _____
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PENNAG INDUSTRIES ASSOCIATION'S PURPOSE

BY-LAWS OF PENNAG INDUSTRIES ASSOCIATION - ARTICLE I - Name and Purpose

Section 2. Purpose - The purpose of this corporation shall be: (a) to protect and promote the business interests of its members; (b) to foster a high standard of business ethics; (c) to secure and disseminate such lawful information which may be of interest and value to its members; (d) to hold meetings and to otherwise expedite the interchange of opinions and ideas toward the improvement of merchandising and management methods of its members; and (e) to do all that is necessary and incidental thereto.

MISSION STATEMENT

Working to create and maintain an effective, viable and competitive environment for Pennsylvania agribusiness to grow and prosper.